

Job Title: Sales Representative
Reports to: General Manager
Location: Oyarifa, Accra

Job Summary:

We are seeking a results-driven and motivated Sales Representative to join our team. The successful candidate will be responsible for generating new business leads, building relationships with new and existing customers, and driving sales growth.

Key Responsibilities:

- Identify and pursue new business opportunities.
- Build and maintain relationships with existing customers.
- Develop and deliver sales pitches and presentations.
- Meet or exceed sales targets and contribute to business growth.
- Provide excellent customer service and support.
- Stay up-to-date with industry trends and competitor activity.

Qualifications:

- A diploma or degree in Sales, Marketing or in a related field.
- Proven sales experience; experience in the construction or manufacturing industry an asset.
- Excellent communication, negotiation, and interpersonal skills.
- Skilled in social media marketing and engagement.
- Strong organizational and time management skills.
- Ability to work independently and as part of a team.

Qualities:

- Results-driven and motivated.
- Strong work ethic and self-discipline.
- Excellent problem-solving and analytical skills.
- Ability to adapt to changing priorities and deadlines.

What We Offer:

- Competitive salary and commission structure.
- Opportunities for professional growth and development.
- Collaborative and dynamic work environment.

If you are a proactive and results-driven individual looking to drive growth and expansion in the real estate sector, send your resume and cover letter to info@mapexrealtyandservices.com with the job title as the subject of your email.